

# 9 Organisations to Help Your Business Grow in Malta







# MALTA.COM

Malta.com is an online platform that provides its visitors with everything they need to know about Malta.

It offers guidance on what to see and do, where to eat as well as key local information, and also has a 'Business and Education' section, which is home to an extensive online directory that lists many of the companies and businesses operating in Malta and Gozo.

- Extensive business directory
- Clearly categorised by industry sector
- Cost effective advertising with listings starting from €60 per year
- Event listing opportunities
- Ability to increase your company's visibility and raise brand awareness
- Locally trusted
- Simple registration/sign-up process





# MALTA BUSINESS DIRECTORY

Malta Business Directory is an online business directory that offers an integrated approach to online marketing for businesses in Malta. In addition to listing a comprehensive range of local companies and organisations, it also allows website visitors to review and recommend businesses and products that they have used.

- A well-navigated site allows anyone to find your business quickly and efficiently
- Obtain new customers and generate more traffic
- Improve social shares
- Get reviews and grow your business reputation online
- A variety of listing options starting at \$0
- Over 5000 companies on their database
- Listing placement on search results, selected categories and added keywords - premium and lifetime listings are published at the top of their search results
- Simple sign-up process







# FINDIT MALTA

Findit! is Malta's leading online business directory, which brings together thousands of local businesses in a simple to use, informative and constantly updated database. This locally developed directory aims to create a successful online resource and prides itself on being the directory that is used by those looking to buy a product or service.

- 150,000 users per month, 10,000 leads generated monthly, 4000+ emails per month
- Online directory listing with the ability to manage your own page
- Innovative system that allows users to reply to messages and quotes as well as promote news and offers
- Equality in exposure
- Reviews and testimonial section
- 12-month packages start at €250

**Findit!**

[www.findit.com.mt/en/directory](http://www.findit.com.mt/en/directory)

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# MALTA CHAMBER OF COMMERCE

The Malta Chamber of Commerce, Enterprise and Industry is a not-for-profit organisation, which is recognised as the independent voice of the private sector in Malta. It is the longest established social partner in Malta (est. 1848) and serves as a natural home for SME's and large enterprises alike, across all sectors.

Its mission is to vigorously influence the formation of policy at national and European level towards the development of an enterprise culture, the creation of favourable economic conditions to the advantage of Members and the interests of the wider community.

- Two types of membership – Individual and Corporate
- Member portal
- Free listing for members on the Chamber's B2B directory within the portal
- Access to invaluable resources
- Networking opportunities
- Business advisory and assistance
- Sponsorship opportunities
- Access to conference facilities



[www.maltachamber.org.mt](http://www.maltachamber.org.mt)

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# MALTA BUSINESS NETWORK

The Malta Business Network is a growing, international business community of professionals and industry executives linked by their connection with Malta.

As a network committed to reinforcing and expanding good relations between business communities, it offers its members the ability to expand their business contacts in Malta and the UK.

- An influential business society
- Various membership levels starting from €23.60 per annum
- Access to a range of networking events, including monthly meetings, business briefings, private luncheons and other social events
- Exclusive online Members' Area
- Access to a knowledge library containing information and articles packed with insight
- Next Generation 4-month mentorship programme
- Simple registration process





# MALTA ASSOCIATION OF WOMEN IN BUSINESS

The Malta Association of Women in Business is an inclusive organisation aimed at women, whether already in business, just started or just starting a business, in a profession or practicing one.

It organises events where networking is encouraged, experience is shared, issues are highlighted and brought to the attention of the right authorities, and policies are examined and acted upon.

- Networking opportunities
- Access to guidance and advice for business owners/start-ups
- Training and development opportunities
- Simple membership registration process
- Membership from €10



[www.mawb.eu](http://www.mawb.eu)

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# FINANCE MALTA

Finance Malta is a public/private initiative that was set up to promote Malta as an International Financial Centre. It brings together the resources of the industry and government to ensure Malta maintains a modern and effective legal, regulatory and fiscal framework in which the Financial Services and Fintech sectors can continue to grow and prosper.

Its membership is open to entities operating within the Financial Services sector as well as Accommodation & Hospitality, Business & Professional Services, Education, Fintech, Logistics/Freight Forwarding, Media Organisations, Real Estate, Recruitment, Telecommunications & IT and Travel & Transport.

- Tiered membership fee structure based on no. of employees
- Listing in online Membership Directory
- Full programme of events
- Sponsorship opportunities
- Networking opportunities
- Marketing and PR initiatives as well as brand and event promotion
- Access to 'Members only' section
- Access to regular updates, newsletters and publications
- Influencer opportunities



[www.financemalta.org](http://www.financemalta.org)

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# MALTA CHAMBER OF SMES

The Malta Chamber of SMEs is Malta's national organisation of independent private businesses.

The Malta Chamber of SMEs represents Maltese traders and retailers on various national fora including the Malta Council for Economic Development (MCESD), the Planning Authority, the Advisory Board of the National Organisation, the Fruit and Vegetables Board, the Commission for the Self-Employed, the Council for Consumer Affairs, the Traffic Control Board, Malta Enterprise and the Malta Development Bank.

- Over 7,000 members
- Represents the largest group of retailers of goods and services, contractors, distributors, wholesalers and independent technical and professional services
- Representation at an EU level
- Representation with local authorities
- Be updated and informed with different opportunities which will directly benefit your business and help you grow
- A one-stop shop for business
- Access to a range of events including masterclasses, conferences, networking events
- Free legal advice, expertise and resources



[www.smechamber.mt](http://www.smechamber.mt)

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# MALTA ENTERPRISE

Malta Enterprise is the country's economic development agency, which is tasked with attracting new foreign direct investment as well as facilitating the growth of existing operations.

They assist with the promotion and expansion of industry and the development of innovative enterprises by offering a range of incentives for businesses that can demonstrate commitment towards growth, an increase in value added and employment.

- Incentives for enterprises engaged in manufacturing, ICT development activities, call centres, healthcare, pharmaceuticals, biotechnology, aviation and maritime services, education and training, logistics and more
- Access to a range of resources and guidance



[www.maltaenterprise.com](http://www.maltaenterprise.com)

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